

SMARTORG ANNOUNCES PARTNERSHIP WITH CHINA'S LARGEST SOFTWARE DISTRIBUTOR

MENLO PARK, CA, USA • 5 January 2006 (FOR IMMEDIATE RELEASE) — SmartOrg announced today a partnership with Qast Systems Solutions, one of China's largest software distributors.

"We are very excited about this opportunity to serve customers in China, the world's fastest growing economy. Qast will distribute Supertree® decision analysis software and Decision Advisor® "intelligent decision system," said Don Creswell, SmartOrg Vice President Sales and Marketing.

Qast Systems Solutions, Inc. is one of the largest software distribution companies in China. Qast is a privately held company founded in 2001 in Shanghai, China. Today, the company has five sales offices covering mainland China, Hong Kong, Taiwan and Singapore. Qast currently has over 1,000 resellers under their sales network. Qast provides services including sales, marketing, technical support, IT consulting, software localization, OEM, and training. Web site:

<http://www.qast.com>

SmartOrg Value-Based Management (VBM) processes and software help organizations drive profitable growth by identifying and focusing resources on high-value opportunities. VBM addresses the fundamental questions: "should we do it?" and "if we do it how much is it worth?". VBM bridges the gap between business and technology by managing risk and uncertainty to optimize economic return. SmartOrg headquarters are in Menlo Park, California with regional offices in the U.S. and the U.K. and partnerships in Asia. Web site: <http://www.smartorg.com>

The partnership with Qast marks a second outlet for SmartOrg in China. SDR, located in Beijing, provides consulting and training services in support of SmartOrg processes and software. Web site: www.sdr.com.cn

For Additional Information

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